BALANCE SHEET
As at Jun.30, 2014

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 305.066.986.666 | 301.792.323.296 |
| I | Cash \& Cash equivalents | 110 |  | 23.011.172.534 | 27.816.134.180 |
| 1 | Cash | 111 | V. 01 | 18.011.172.534 | 13.816.134.180 |
| 2 | Cash equivalents | 112 |  | 5.000 .000 .000 .00 | $14.000 .000-000-00$ |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| 1 | Short-term investments | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 90.058.502.500 | 78.372 .834 .534 |
| 1 | Trade accounts receivables | 131 |  | 76.828.882.819 | 69.745 .262 .668 |
| 2 | Prepayment to suppliers | 132 |  | 13.368 .567 .240 | 8.965 .246 .760 |
| 3 | Short-term intercompany receivables | 133 |  | - | ---------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 412.339 .037 | 213.611 .702 |
| 6 | Provision for short-term doubtful debts | 139 |  | (551.286.596) | (551.286.596) |
| IV | Inventories | 140 |  | 186.650.025.773 | 192.481.097.665 |
| ------1 | Inventories | 141 | V. 04 | 186.650.025.773 | 192.481.097.665 |
| 2 | Provision for devaluation of inventories | 149 |  | - | - |
| V | Other short-term assets | 150 |  | 5.347.285.859 | 3.122.256.917 |
| 1 | Short-term prepaid expenses | 151 |  | 1.836.908.572 | 560.451 .000 |
| 2 | VAT deductible | 152 |  | 2.458.721.121 | 2.144.259.980 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 40.377.851 | 24.929.372 |
| 4 | Other short-term assets | 158 |  | 1.011 .278 .315 | 392.616 .565 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 231.017.628.035 | 236.679.803.535 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 202.297.046.722 | 207.868.760.335 |
| 1 | Tangible fixed assets | 221 | V. 08 | 180.417.494.209 | 189.144.565.992 |
|  | - Historical cost | 222 |  | 314.296 .861 .480 | 310.734 .842 .958 |
|  | - Accumulated depreciation | 223 |  | (133.879.367.271) | (121.590.276.966) |
| 2 | Finance leases fixed assets | 224 | V. 09 | - | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 19.745.404.132 | 18.696.921.616 |
|  | - Historical cost | 228 |  | 21.071.968.802 | 19.766.968.802 |
|  | - Accumulated depreciation | 229 |  | (1.326.564.670) | (1.070.047.186) |


| 4 | Construction in progre---------1 | 230 | V.-11 | 2.-----------134 | 27.272 .727 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - |  |
| IV | Long-term financial investments | 250 |  | 27.233 .502 .270 | 27.130.194.627 |
| ---1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | 6.-256.-092.---- | 6.-----------7927 |
| 3 | Other long-term investments | 258 | V. 13 | 25.365 .000 .000 | 25.365.000.000 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | (4.387.589.970) | (4.895.500.000) |
| V------ | Other long-term assets | 260 |  | 1.487.079.043 | 1.680.848.573 |
| 1 | Long-termprepaid expenses | 261 | V. 14 | 196.748 .156 | 316.865 .336 |
| 2 | Deferred income tax assets | 262 | V. 21 | 1.263 .330 .887 | 1.336.983.237 |
| 3 | Others | 268 |  | 27.000 .000 | 27.000 .000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 536.084.614.701 | 538.472.126.831 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 145.205.806.638 | 176.018.955.466 |
| I | Short-term liabilities | 310 |  | 140.251.268.637 | 170.914.646.340 |
| 1 | Short-term borrowing | 311 | V. 15 | 52.715.574.980 | 71.390 .862 .623 |
|  | Trade accounts payable | 312 |  | 31.650.234.242 | 33.401.403.929 |
| 3 | Advances from customers | 313 |  | 316.670.077 | 27.278.904 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 5.193.469.520 | 14.540.279.183 |
| 5 | Payable to employees | 315 |  | 23.644.595.466 | 21.867.754.901 |
| 6 | Payable expenses | 316 | V. 17 | 15.828.670.368 | 1.184.449.061 |
| 7 | Intercompany payable | 317 |  | - | - - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 2.599.651.083 | 15.474.458.978 |
| 10 | Provision for short-term liabilities | 320 |  | - | - |
| 11 | Bonus and welfare fund | 323 |  | 8.302.402.901 | 13.028.--------781 |
| II | Long-term liabilities | 330 |  | 4.954.538.001 | 5.104.309.126 |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | 170.000.000 | 132.600.000 |
| 4 | Long-term borrowing | 334 | V. 20 | 4.784.538.001 | - |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | 4.971.709.126 |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 390.878.808.063 | 362.453.171.365 |
| I | Capital sources and funds | 410 | V. 22 | 390.878.808.063 | 362.453.171.365 |
| 1 | Paid-in capital | 411 |  | 128.568.600.000 | 128.568.600.000 |
| 2 | Capital surplus | 412 |  | 72.468.790.783 | 72.468.790.783 |
| 3 | Other capital of owner | 413 |  | - | - |
| 4 | Treasury stock | 414 |  | (1.003.000.000) | - |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - |  |
| 7 | Investment and development fund | 417 |  | 118.834.039.755 | 118.834.039.755 |
| 8 | Financial reserve fund | 418 |  | 12.856.860.000 | 12.856 .860 .000 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 59.153.517.525 | 29.724.880.827 |
| 11 | Capital for construction work | 421 |  | - | -- |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | - |  |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 536.084.614.701 | 538.472.126.831 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 335.897.829.089 | 276.501.655.290 |
| 2. Deductions | 02 |  | 351.234.350 | 302.646.991 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 335.546.594.739 | 276.199.008.299 |
| 4. Cost of sales | 11 | VI. 27 | 163.975.982.011 | 134.973.518.431 |
| 5. Gross profit (20=10-11) | 20 |  | 171.570.612.728 | 141.225.489.868 |
| 6. Financial income | 21 | VI. 26 | 693.825.436 | 721.080.314 |
| 7. Financial expenses | 22 | VI. 28 | 2.954.888.049 | 3.551.871.170 |
| - In which: Interest expense | 23 |  | 1.802.965.648 | 3.746.214.436 |
| 8. Selling expenses | 24 |  | 98.440.045.227 | 72.749.366.701 |
| 9. General \& administrative expenses | 25 |  | 25.289.381.042 | 20.616.133.636 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 45.580.123.846 | 45.029.198.675 |
| 11. Other income | 31 |  | 1.456.190.283 | 312.414.592 |
| 12. Other expenses | 32 |  | 281.333.318 | 55.407.187 |
| 13. Other profit (40=31-32) | 40 |  | 1.174.856.965 | 257.007.405 |
| 14. Profit or loss in joint venture | 45 |  | 6.092.240 | 399.136.300 |
| 15. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 46.761.073.051 | 45.685.342.380 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 10.918.854.003 | 11.658.592.534 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | 73.652.350 | 2.808.827 |
| 18. Profit after tax (60=50-51-52) | 60 |  | 35.768.566.698 | 34.023.941.019 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 35.768.566.698 | 34.023.941.019 |
| 19. EPS (VND/share) | 70 |  | 2.790 | 2.650 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 46.761.073.051 | 45.685.342.380 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 12.545.607.789 | 12.479.466.190 |
|  | Provisions | 03 |  | (507.910.030) | (286.443.958) |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | 343.249 .495 | 79.698 .596 |
|  | Loss/gain from investment | 05 |  | (699.917.676) | (1.865.070.156) |
|  | Loan interest expenses | 06 |  | 1.802.965.648 | 3.746.214.436 |
| 3 | Operating profit before the changes of current capital | 08 |  | 60.245.068.277 | 59.839.207.488 |
|  | Changes in accounts receivable | 09 |  | (12.081.724.786) | (15.511.070.526) |
|  | Changes in inventories | 10 |  | 5.831.071.892 | (12.707.769.515) |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | 14.255.466.209 | 8.669.592.611 |
|  | Changes in prepaid expenses | 12 |  | (1.156.340.392) | (1.729.178.644) |
|  | Loan interest paid | 13 |  | (1.908.372.579) | (3.552.358.629) |
|  | Corporate income tax paid | 14 |  | (19.807.219.777) | (14.408.073.920) |
|  | Other receivables | 15 |  | 52.400 .000 | 2.169.947.324 |
|  | Other payables | 16 |  | (4.898.306.610) | (6.528.940.612) |
|  | Net cash provided by (used in) operating activities | 20 |  | 40.532.042.234 | 16.241.355.577 |
| III | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (7.364.154.976) | (9.662.708.326) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | 31.297 .500 |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | - |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 1.104.520.063 | 873.144.072 |
|  | Net cash used in investing activities | 30 |  | (6.259.634.913) | (8.758.266.754) |
| IIII | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | (1.003.000.000) | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 75.934.906.953 | 76.991.262.822 |
| 4 | Cash paid to principal debt | 34 |  | (94.885.323.182) | (72.137.669.850) |
| 5 | Cash paid to financial lease debt | 35 |  | - - | - - |
| 6 | Dividend, profit paid for owners | 36 |  | (19.124.905.700) | (15.316.083.800) |
|  |  |  |  |  | (10.7. - |
|  | Net cash (used in) provided by financing activities | 40 |  | (39.078.321.929) | (10.462.490.828) |
|  | Net cash during the period ( $50=20+30+40)$ | 50 |  | (4.805.914.608) | (2.979.402.005) |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 27.816.134.180 | 26.747.448.421 |
|  | Influence of foreign exchange change | 61 |  | 952.962 | 7.071.794 |

